# **Hopkinton School District Computer Equipment Bid**

Michelle R. Clark, Business Administrator 603-746-5186 fax 603-746-5714 mclark@hopkintonschools.org

#### COMPETITIVE SEALED PROPOSALS FOR COMPUTER EQUIPMENT

It is the intent of the Hopkinton School District, New Hampshire to engage the services of a qualified firm to provide the School District with the following product(s) or services to be purchased.

Companies must prepare a proposal and submit the sealed document by June 19th, 2013 at or before 4:00 P.M. to be eligible for consideration by the School District. Each proposal will be submitted in a sealed envelope, which is clearly marked "Computer Equipment Bid"

All sealed proposals received will be considered confidential and not available for public review until after the opening on June 19th, 2013 at 4:00 p.m.

Sealed proposals and all correspondence relating to this bid shall be submitted to:
Michelle Clark, Business Administrator
Hopkinton School District
204 Maple Street
Contoocook, NH 03229

Qualified Firms requiring additional information or clarification relative to the contents of the proposal may direct inquiries to Matthew Stone, Director of Technology at 603-746-5186, Ext. 255 or mstone@hopkintonschools.org. Proposal documents may be picked up at the SAU office at the above address during regular business hours: Monday to Friday 8:00 a.m. to 4:00 p.m.

Please visit our website to download a copy of this document www.hopkintonschools.org Departments - Business

(1) One original and (1) One copy is required and must be received at the above address no later than June 19<sup>th</sup>, 2013 on or before 4:00 PM, late proposals will not be considered.

The School District reserves the right to reject any or all proposals or any part thereof, to waive any informality or information in the proposals, and to accept the proposal considered to be in the best interest of the School District. The School District also reserves the right to conduct reasonable negotiations with low company and sole company. Failure to submit all information may declare a proposal as non-responsive subject for disqualification.

## Hopkinton School District, New Hampshire 204 Maple Street Contoocook, New Hampshire 03229 PH (603) 746-5186 FAX (603) 746-5714 Notice To Qualified Firms

\*Do not alter documents in any way.

If you wish to offer comments, additional information or al sheet and attach it to the proposal sheet.	Iternate proposal, please do below or on a separate

The purpose of the attached specifications is to define minimum requirements only. They are not meant to be restrictive. All manufacturers meeting or surpassing these minimum specifications are invited to submit a proposal.

Please don't hesitate to call if you need any additional information: Michelle Clark, Business Administrator at (603) 746-5186, Ext. 252.

The Hopkinton School District reserves the right to reject any and all sealed proposals that it deems non-conforming to the specifications enclosed. All information must be filled out correctly for consideration. DO NOT FAX PROPOSALS, THEY WILL NOT BE ACCEPTED.

<sup>\*</sup>All documents must be filled out to be considered.

#### Form for General Proposal

In compliance with all specifications enclosed the Company hereby proposes to provide services/equipment in strict accordance with the specifications provided. The district has an active Microsoft Enrollment for Educational Solution agreement. Except for computers running ChromeOS, vendors shall ensure that all equipment in this proposal has an OEM license for Microsoft Windows. Payments will be made in three equal annual installments invoiced no earlier than July 15<sup>th</sup> of the year, starting in 2013. All principal and interest and fees must be included in these three payments. The school district's standard payment terms are Net 30 days after invoice received. The annual interest rate, annual payment amount, and the total payment amount should be included in the bid. Proposals and contracts must include a non-appropriation clause in case insufficient funds are approved by the legislative body to cover expenses under the lease in subsequent years. All terms and conditions of the lease should be included in the proposals. As this is a capital lease, the district shall have the option to purchase the equipment at the end of the lease period at a minimal cost (dollar buyout option).

#### Computer Equipment - Desktops, Faculty/Staff Laptops and Student Laptops

Vendor proposals should include:

- 1. A cover page with the vendor's name and contact information
- 2. Scope page
- a. Clearly describe the scope of the goods/services to be provided based upon the information in this RFP
- b. Any requirements not met by the vendor's proposal must be clearly stated in this section.
- c. If any models are proposed other than what is specified in the equipment section, provide a data sheet for the proposed model.
- 3. Price breakdown page, including pricing for all equipment, warranties and shipping costs.
- 4. Terms and conditions of the capital lease

• Proposal Submitted by (Busine	ss Name)		
		• Title of person authorized to sign proposals	
		• Name of person authorized to sign proposals	
(printed)			
		• Signature of person authorized to sign proposals	
Business Phone	Business Fax	• Business	
Address	Date	• Business	
Email	Business Typ	e(Individual,	
Partnership, Corporation etc.)			
in the above specifications on or	before:	nd furnish appropriate materials /equipment specified Bidder hereb priate materials /equipment specified in the above	

#### Page 3 of 6

Hopkinton School District 204 Maple Street Contoocook, New Hampshire 03229 PH (603) 746-5186 FAX (603) 746-5714 Form for General Proposal

### General Terms and Conditions Preparation of Proposals,

Proposals shall be submitted on the forms provided and must be signed by the Company or his authorized representative. The person signing the proposal shall initial any corrections to entries made on the attached forms.

Vendors must provide pricing on all items appearing on the proposal forms unless specific directions in the advertisement, on the proposal form or in the special provisions allowed for partial proposals. Failure to provide pricing on all items may disqualify the proposal. Alternative proposals will be considered, unless otherwise stated, only if the alternate is described completely, including, but not limited to, sample, if requested and specifications sufficient so that a comparison to the request can be made.

Any questions or inquiries must be submitted in writing, and must be received by the Business Office no later than seven (7) calendar days before the Request for Proposal due date to be considered. Any changes to the Request for Proposal will be provided to all companies of record.

The name of manufacturer, trade name, or catalog number mentioned in this request for bid description is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive, although specified color, type of material and specified measurements may be mandatory.

Proposals will be considered for any brand that meets or exceeds the quality of the specifications listed. On all such proposals, the company shall specify the product they are proposing and shall supply sufficient data to enable a comparison to be made with the particular brand or manufacturer specified. Failure to submit the above may be sufficient grounds for rejection of the proposal.

#### **Submitting Proposals**,

Proposals must be submitted as directed in the Notice to Qualified Firms, and on the forms provided unless otherwise specified. Proposals must be typewritten or printed in ink. Proposals must be mailed or delivered in person. Proposals that are faxed or emailed will not be accepted.

#### Withdrawal of Proposals,

Proposals may be withdrawn prior to the opening date and time upon written request of the Proposer. Negligence on the part of the Proposer in preparing his/her proposal shall not constitute a right to withdraw a proposal subsequent to the proposal opening.

#### Award of Contract,

It is the policy of the Hopkinton School District that contracts are awarded only to responsible companies. In order to qualify as responsible, a prospective vendor must meet the following standards as they relate to this request:

- A. Have adequate financial resources for performance or have the ability to obtain such resources as required during performance.
- B. Have the necessary experience, organization, technical and professional qualifications, skills and facilities.
- C. Be able to comply with the proposed or required time of completion or performance schedule; and
- D. Have a demonstrated satisfactory record of performance.
- E. Adhere to the specifications of this proposal and provide all documentation required of this proposal.

The contract will be awarded to a responsive & responsible company based on the qualifications and experience of the company, the quality of the equipment/product /materials/services to be provided and the support that the company offers during the duration of the supply terms.

Page 4 of 6

**Hopkinton School District** 

204 Maple Street Contoocook, New Hampshire 03229 PH (603) 746-5186 FAX (603) 746-5714 Form for General Proposal

#### **Pricing**

All prices should include all costs of equipment, shipping and lease.

#### Delivery

Deliveries are to be made only to the department or division indicated on the order and in accordance with accepted commercial practices, without extra charge for packing or containers.

#### **Guarantees & Warranty**

All parts related to agreements must be guaranteed and include a warranty. If any work is unable to be guaranteed, the contractor must inform the School District, in writing, prior to the delivery of an item or any work being performed.

#### **Performance Bond**

The School District requires Performance Bonds on all construction projects that are over \$35,000 per N.H. RSA 447:16-18.

#### Force Majeure

Neither party shall be liable for any inability to perform its' obligations under any subsequent agreement due to war, riot, insurrection, civil commotion, fire, flood, earthquake, storm or any other act of God.

If during the contract period the successful vendor fails to supply the Hopkinton School District, New Hampshire with the vehicles/products/service (s). The Hopkinton School District will purchase this product/service(s) on the open market and the vendor will compensate the Hopkinton School District, New Hampshire with the difference between the bid price and the price incurred on the open market.

#### **Proposal Evaluations**

The School District reserves the right to reject any and all proposals received in response to the proposal. A proposal may be rejected, if the Firm:

- a Fails to adhere to one or more of the provisions established in the proposal.
- b. Fails to submit its proposal at the time or in the format specified herein or to supply the minimum information requested herein.
- c. Fails to meet the minimum evaluation criteria specified in this proposal.
- d. Fails to submit its proposal to the required address on or before the deadline date established by the School District.
- e. Misrepresents its services, experience and personnel by providing demonstrably false information in its proposal or fails to provide material information.
- f. Fails to submit its cost on the enclosed proposal form.
- g. Refuses a reasonable request for an interview.
- h. Refuses to provide clarification requested by the school.

Page 5 of 6 Hopkinton School District 204 Maple Street Contoocook, New Hampshire 03229 PH (603) 746-5186 FAX (603) 746-5714 Form for General Proposal

#### **Non-Collusion Statement**

INDEMNIFICATION AGREEMENT	
	ate, protect, defend and save harmless the Hopkinton School
	oyees from any and all claims and losses accruing or
	suppliers, laborers and any other person, firm or corporation
	quipment or supplies in connection with the performance of
	accruing or resulting to any person, firm or corporation
	the performance of this contract. In any case, the forgoing
	construed to indemnify the School District for damage arising
	y caused by or resulting from the sole negligence of the
	on shall survive the expiration or early termination of this
contract.	T 3
• Company•	Taxpayer Identification Number •
	Contact Phone • Address
• Date	

#### Description of equipment to be provided

Vendors may proposed models other than what is listed here. Any proposed models should meet the general requirements listed here. The Hopkinton School District shall have final say on which models meet its requirements.

#### **Desktops**

- Lenovo Thinkcentre M92z All-in-One form factor
- MTM: 3318F9U
- 23" screen
- Intel 3<sup>rd</sup>-gen Core i3 processor
- 4GiB RAM
- Windows 7

Quantity: 72

#### **Student Laptops**

- Lenovo Thinkpad X131e small laptop
- MTM: 336848U
- Intel Celeron Processor
- 4 GiB RAM
- Solid State drive
- Windows 7
- 3 year warranty upgrade

Quantity: 50

#### **Teacher Laptops**

- Lenovo Thinkpad T431S
- MTM: 20AA000BUS
- Intel 3<sup>rd</sup> Gen Core i5 processor
- 4 GiB RAM
- Hard drive + SSD cache
- Windows 7

Quantity: 10

#### Chromebooks

- Lenovo X131e Chromebook
- MTM: 628323U
- 4 GiB RAM
- Solid State Drive
- ChromeOS

**Quantity: 25**